



CCV'S SERVICES HAVE HELPED OUR SMALL BUSINESS CLIENTS

- Create and retain over 5,300 jobs
- Receive \$2.9 million in direct loans
- Obtain \$58 million in loans from traditional financial institutions
- Secure \$424 million in contracts
- Access \$61 million in alternative resources
- Obtain \$20.3 million in tax deductions
- In all, access over \$565 million in resources to grow their businesses

"I applied three times on my own for a bank loan but was denied each time. Thanks to CCV, I finally heard the words 'you are approved!'"

Jesse Ibarra
Weld Tech



Helping one entrepreneur at a time, building one community at a time.

The generous support of our Funding Partners allows us to provide our services and financing at affordable rates for growing businesses.



MINORITY BUSINESS
DEVELOPMENT AGENCY,
U.S. DEPARTMENT
OF COMMERCE

The Partnership
for New Communities
Clear Leadership for Chicago's Neighborhoods

THE CDFI FUND,
U.S. DEPARTMENT
OF THE TREASURY**



DRINKER BIDDLE
& REATH*



THE MANDER
FOUNDATION



- Harris Bank
- Charter One Foundation
- The PrivateBank
- American Chartered Bank
- Cole Taylor Bank
- CNA Foundation
- GoodSearch.com

*In-kind Funding Partner

**Loan Fund Investor & Funding Partner

© 2009 Chicago Community Ventures



105 W Adams St
Suite 2300
Chicago, IL 60603

Building Businesses That Build Communities

312 960 0320

info@chiventures.org

www.chiventures.org



CCV believes that businesses are the foundation of a community, and by helping to build businesses, we are strengthening communities.

We are a non-profit business development organization dedicated to meeting the needs of Chicago's small businesses. We operate under a philosophy of "guidance... access... growth." Our hands-on technical assistance provides the *guidance* to properly *access* and manage capital, putting businesses on the path to *growth*.

CCV focuses our services on growing small businesses in the region's underserved markets. These include women- and minority-owned enterprises and companies operating in low and moderate income communities.

CONSULTING SERVICES

Business Planning

CCV works with start-up and existing businesses to offer one-on-one business counseling and management assistance, including assistance with business plans and accessing marketing information and training opportunities.

Financial Analysis

Work with a CCV advisor to gain a comprehensive view of your company's financial performance in several key areas, including profitability, stability, and past, present and future financial performance.

Market and Customer Development Training

During this four-month training, you will learn strategies for expanding your customer base, tracking the performance of your marketing and sales programs, and implementing low-cost, high-return marketing techniques.



"You can have all the hopes and dreams you want, but without partners like CCV you cannot make them a reality. They really understand the challenges small businesses face."

Ryan Howard
Temptation Vegan Ice Cream

FINANCIAL PRODUCTS

Small Business Loans

CCV offers term loans and contract financing between \$25,000 and \$250,000 with competitive interest rates to businesses in low and moderate income neighborhoods..

Loan Packaging

CCV uses its network and experience to make difficult deals happen. Our knowledge of the range of loan products available to small business owners enables us to provide guidance based on the specific needs of your business.

Procurement Contract Assistance

Our procurement services assist you through identification of procurement opportunities, solicitation analysis, bid/proposal preparation and central contractor registration.

Access to Alternative Financial Resources

Whether it's introductions to angel investors, structuring an equity deal, accessing alternative debt products or leveraging economic development incentives, CCV has access to the resources needed to make these deals happen.

guidance...

access...

growth